

From: Clair, Don <dclair@magellanhealth.com>
Sent: Monday, June 1, 2015 9:22 AM
To: DHS Medicaid RFI
Subject: Questions related to RFI (Behavioral Health Services, Developmental Disabilities Services and Care for the Aged, Frail and Physically Disabled)

Good morning.

On behalf Magellan Complete Care, I respectfully submit the questions listed below related to the Request for Information. If you should need any clarification, please contact me.

p. 10 of the data appendix: "The top 5% of providers account for 43% of all core BH spend". Can DHS provide further information regarding type of provider represented (i.e. community mental health center, hospital system)?

p. 12 of the data appendix. Can DHS provide information on any programs to address psychotropic prescribing patterns (e.g. "academic detailing")?

Don Clair, MBA

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Magellan
COMPLETE CARE

From: Clair, Don <dclair@magellanhealth.com>
Sent: Monday, June 1, 2015 9:39 AM
To: DHS Medicaid RFI
Subject: Questions related to RFI (Behavioral Health Services, Developmental Disabilities Services and Care for the Aged, Frail and Physically Disabled)

Good morning.

On behalf Magellan Complete Care, I respectfully submit the questions listed below related to the Request for Information. If you should need any clarification, please contact me.

- *On page 10 of the data appendix: “The top 5% of providers account for 43% of all core BH spend”. Can DHS provide further information regarding type of provider represented (i.e. community mental health center, hospital system)?*
- *On page 12 of the data appendix. Can DHS provide information on any programs to address psychotropic prescribing patterns (e.g. “academic detailing”)?*
- *How is funding for services for Medicaid-eligible persons that are not covered by Medicaid e.g. housing, certain parts of supported employment currently covered? Will this issue be explicitly addressed in the RFP?*
- *If separate RFPs are issued for the different populations, how will behavioral health services for the LTSS and DD populations be addressed?*

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From: Peters, Michael J <Michael.Peters2@wellcare.com>
Sent: Monday, June 1, 2015 10:11 AM
To: DHS Medicaid RFI
Cc: Piagentini, Anthony B; Faust, Lisa R; Peters, Michael J
Subject: RFI Questions - WellCare Health Plans, Inc.
Attachments: RFI Questions - WellCare Health Plans, Inc.xlsx

Arkansas Department of Human Services:

Please find attached RFI questions and requests for clarification from WellCare Health Plans, Inc.

If you have any questions, feel free to contact Anthony Piagentini via phone at 502-253-5150 or via email at anthony.piagentini@wellcare.com.

Thank you,

Mike

Mike Peters

Business Development Program Manager
WellCare Health Plans
(314) 313-1758 Mobile

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**Arkansas Department of Human Resources
Request for Information**

Behavioral Health Services, Development Disabilities Services and Care for the Aged, Frail and Physically Disabled

Respondent Name:

WellCare Health Plans, Inc.

| Question No. | RFI Area | Section | Question |
|--------------|--|----------------|--|
| 1 | 2.2 OVERVIEW OF BH, DD AND LTSS POPULATIONS AND THEIR CARE | 2.2.2 DD | The RFI states 3,000 individuals have applied for participation in alternative community services, but they have not been granted. Is there a particular reason for the delay? |
| 2 | 3.2 EXPECTATIONS FOR ARKANSAS PAYMENT REFORM | 3.2.2 3.2.3 | Has there been any discussion regarding changing program in light of the proposed federal regulations around Medicaid managed care (e.g., access standards)? |
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From: Cynthia Bennett <CYBENNETT@cenpatico.com>
Sent: Monday, June 1, 2015 10:57 AM
To: DHS Medicaid RFI
Cc: John Ryan; Lisa McClellan
Subject: Questions Regarding RFI on Managed Care for Medicaid Special Needs Populations
Attachments: AHWS Questions on RFI for Medicaid Special Populations_060115.docx

Good morning,

Thank you for the opportunity to participate in the Request for Information process for the RFI on Managed Care for Medicaid Special Needs Populations. Please find Arkansas Health and Wellness Solutions' (AHWS) questions regarding this RFI attached to this email. Should clarification be needed, feel free to contact me at the information below, or contact John Ryan, CEO of AHWS at jryan@centene.com or (501) 954-6148.

Best regards,

Cyndi Bennett

Senior Director, Centene Proposal Development

Centene @ Cenpatico

12515-8 Research Blvd., Suite 400

Austin, Texas 78759

512.406.7212 office | 210.844.6741 cell | cybennett@cenpatico.com

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Arkansas Medicaid Special Populations RFI
Questions and Comments Template

| Question # | RFI Section | Topic | Question | Response |
|------------|------------------------|---------------------------------------|--|----------|
| General | | Eligibility/Covered lives projections | In our experience, 12% would seem to be a very low number. Can the State provide detail on how they came up with the duals number for DD? | |
| General | | Eligibility/Covered lives projections | How many of Arkansas' existing duals are enrolled in Medicare Advantage vs. FFS? | |
| General | | ICF/IDD | What is the breakdown of public vs. private ICF/IDDs in the state and does the state anticipate how rates would be structured to manage members in these facilities? | |
| General | | IDD | Beyond Human Resource Centers and ICF/IDD, are there other inpatient or long-term facilities to which MCO members may be referred? (For example: Psychiatric Residential Treatment Facility) | |
| General | | IDD Employment | Are there state employment initiatives for IDD? | |
| Data | Pg. 20 – Data Appendix | IDD Providers | On pg. 20 of the Data Appendix it states that the “Top 5% of providers account for 55% of all core DD spend.” Can you specify the provider types in the top 5%? For example, are they private providers and if so what type or are they an ICF or HRC? | |
| General | 2.2.2 | Case Management | It states in the DD section that <1% of DD expenditures were for case management. What is the current structure of case management for DD in the state (private/public?) and does the state have a preference for how this would work in an MCO environment? | |
| General | 3.1 | Emergency Services | We understand that emergency services are expected to be provided. Is there an existing state/county/local system? Of the populations covered in the RFI, are all or only some of them currently receiving crisis supports? | |
| General | | Facility Referral Process | Can DHS provide details regarding the current structure for referring, diverting or stepping down from institutional/facility-based settings for people with IDD? | |

Arkansas Medicaid Special Populations RFI
 Questions and Comments Template

| Question # | RFI Section | Topic | Question | Response |
|------------|-------------|--------------------------------|--|----------|
| General | | IDD/BH systems | For people with IDD with a dual diagnosis, how do the IDD and BH/MH systems currently integrate? | |
| 3.2.1 | | Improve Screening & Assessment | Is there a universal screening/assessment in place now? | |

From: Shoemaker, Jim <jshoemaker@amerihealthcaritas.com>
Sent: Monday, June 1, 2015 11:45 AM
To: DHS Medicaid RFI
Subject: Questions for Arkansas RFI for Behavioral Health Services, Developmental Disabilities Services and Care for the Aged, Frail and Physically Disabled.
Attachments: AmeriHealth Caritas AR BH_DD_LTSS RFI Written Questions.docx

AmeriHealth Caritas appreciates the opportunity to ask questions on the content of the Arkansas RFI. Please find attached our questions.

Thank You.

Jim Shoemaker

Director, New Product Development

AmeriHealth Caritas Family of Companies

P: 215-937-8452

E: jshoemaker@amerihealthcaritas.com

www.amerihealthcaritas.com



mail2.amerihealthcaritas.com made the following annotations

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Questions to: Arkansas Department of Human Services
 Request for Information Behavioral Health Services,
 Developmental Disabilities Services and Care for the
 Aged, Frail and Physically Disabled.
 Care Management Organization
 AmeriHealth Caritas



| Question # | Question | Citation of relevant section of the RFI |
|------------|--|--|
| 1 | Will any limits or restrictions be imposed on respondents based on their responses to the RFI? E.g., will respondents be limited to proposing on programs or coverage types that they address in their RFI response? | Section 4.1 Program Design |
| 2 | If possible, provide information on of the Arkansas Episode Based Models for Attention Deficit Hyperactivity Disorder (ADHD) and Oppositional Defiant Disorder (ODD). | Section 3.2.1 Behavioral Health – Incentivize cost effective care through payment reform |

From: Cook, Colleen <colleen.cook@optum.com>
Sent: Monday, June 1, 2015 12:23 PM
To: DHS Medicaid RFI
Subject: Questions regarding AR RFI for BH, DD and LTSS
Attachments: AR RFI for BH DD LTSS_Questions to the State_Optum_6 1 15.docx

Hello,

Attached is a question regarding the above entitled RFI.

Best wishes and thank you for your consideration,

Colleen

Colleen Cook
Optum
Proposal Manager
Telephone: 314-835-0098
Cell: 314-412-1063
E-mail: colleen.cook@optum.com

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Questions to the State

**Re: Arkansas Department of Human Services
Request for Information – Behavioral Health Services, Developmental
Disability Services and Care for the Aged, Frail and Physically Disabled**

| Document Reference (e.g., RFP, RFP Appendix B) | Section Number | Section Heading | Question |
|--|----------------|-----------------|--|
| 1.4.2: Information Table 1. | | | Has DHS decided on the services that would be included (as well as those that would be excluded) from Medicaid-funded “halo” spend? Please provide any determinations that have been made (e.g. halo spend would include pharmacy and DME but would exclude inpatient and outpatient treatment for medical reasons unrelated to the clients’ special needs). If the definition of “halo” spend is one of the areas in which DHS seeks input, please provide that guidance. |

| Document Reference (e.g., RFP, RFP Appendix B) | Section Number | Section Heading | Question |
|--|----------------|-----------------|----------|
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